



## **Windermere Real Estate Welcomes Hal & Kate Castle to Palm Springs South**

### **For Immediate Release:**

**Palm Springs, CA – 4/5/2014** – Windermere Real Estate Palm Springs South is pleased to welcome REALTORS® Hal and Kate Castle to their office at 2465 E. Palm Canyon Way. Hal and Kate join the WindermereSoCal family from Alain Pinel Real Estate, and bring with them decades of coveted experience as successful REALTORS® operating in California.

A California native, Hal Castle has over 25 years of experience in California Real Estate. He is a proud 3<sup>rd</sup> generation REALTOR® and 5<sup>th</sup> generation Californian even attending college in California at Berkley. Hal has the knowledge and experience that continue driving positive client reviews, which is why one of his favorite aspects of the Real Estate Industry is consistently exceeding customer satisfaction for services rendered.

Hal is a seller's agent with superior marketing plans guaranteeing the best price for properties sold. He specializes in the Palm Springs area, and has helped contribute to the success of other offices including: Alain Pinel REALTORS®, Oakland Hills/Montclair-District and Grubb and Ellis Residential Sales. He has owned his own Real Estate School in Marin and Alameda County. Hal has been elected as the Montclair Business Association/President, and currently participates in: the Palm Springs Rotary, Friends of the Arts Institute for Palm Springs High School, and is a long-time supporter of EQCA.

Kate Concannon Castle is an experienced REALTOR® with over 20 years of experience selling Real Estate in California. She is a 2<sup>nd</sup> generation REALTOR® and 3<sup>rd</sup> generation Californian who consistently goes out of her way to help her clients find exactly what they are looking for at the right price. Her exceptional dedication to professional ethics drive her to help make the negotiation process for buyers as painless as possible, through constant and reassuring communication. Kate joins us from Alain Pinel REALTORS®, and has also contributed to the success of Montclair District-and-Grubb & Ellis in Orinda, California.

Her local community connections include, Residing as the Vice Chair/Commissioner for Palm Springs Sustainability Commission, Friends of the Arts Institute for Palm Springs High School, Palm Springs Woman's Club, Board of Directors for the neighborhood HOA, long-time supporter of EQCA, and most recently the Desert AIDS Project. Some of her non-real estate related work includes a successful career in Silicon Valley, in purchasing and negotiations for computer mainframes.