

FOR IMMEDIATE RELEASE

Bennion Deville Homes Welcomes Kess Pilypaitis

LAGUNA NIGUEL, CA – JUNE 29, 2016 – Bennion Deville Homes proudly welcomes Realtor® Kess Pilypaitis to the Laguna Niguel office, located at 27941 La Paz Road, Suite A. Kess earned his license in Nebraska in 2001 and moved to Orange County in 2014, where he helps home buyers, sellers, and investors accomplish their real estate goals.

Clients love working with Kess because he has an incredibly diverse background in real estate, having been involved in literally every aspect of the business professionally. “I have experience in new home construction, rental properties, investment properties, property management, and of course traditional transactions, such as buying or selling a home,” says Kess. “My unique background in the industry allows me to help my clients on multiple fronts. I can coach them through different processes that go above and beyond just handling a transaction, including how to update properties to appeal to today’s lifestyles, and to help my clients visualize the potential in a property so they can see past the surface level and into the possibilities.”

Included in Kess’s areas of expertise is real estate investments, a personal passion that turned into a professional endeavor. “My personal experience with real estate investments helps my clients tremendously. I know the mechanics of investing and what to look for in a property, and I want my clients to benefit from the investment experience since that is the fundamental reason for investing in



the first place. If I wouldn't buy it or recommend to my children to buy it, I wouldn't recommend it to a client, either," Kess adds.

Kess is a people person to the core, and has the outgoing, friendly personality that instantly connects him with clients. Because he truly cares about each client, Kess enjoys a high level of communication throughout the transaction process. "I like to explain everything to my clients to make sure that we are on the same page and that they are comfortable. Honesty and commitment are two critical traits to a real estate professional, so being open and staying in touch consistently are the hallmarks of my client service."

Bennion Deville Homes is the perfect place for Kess because of the company's embrace of the entrepreneurial spirit. "I share a common business philosophy with Bennion Deville Homes, a huge level on which we connect. Plus, the commitment to their agents is incredible, and I really enjoy the technology offered by the brokerage to help give me an edge in the market," Kess concludes.

Adds Managing Broker Sandi Richardson, "Because Kess has such a wide variety of real estate experience in his background, he can help clients from just about any possible angle in the industry. His broad base of knowledge coupled with his affable approach to client service sets him up for success with our brokerage. On behalf of our Laguna Niguel office family, welcome Kess."

About Bennion Deville Homes



Bob Bennion and Bob Deville brought their highly acclaimed and successful Bennion Deville Homes blueprint to the coastal Southern California communities of San Diego and Orange counties in 2010. Bennion Deville Homes offices proudly serve Orange County in Laguna Niguel. San Diego County offices are located in Carlsbad, Carmel Valley, Encinitas, Hillcrest/Mission Hills, La Mesa Village, and Little Italy. The powerhouse regional brokerage also proudly serves the Coachella Valley from 17 offices, including locations in Palm Springs, Rancho Mirage, Palm Desert, Indian Wells, La Quinta, Bermuda Dunes, and Indio. Bennion Deville Homes also serves Southern California from offices in Glendora, Lake Arrowhead, and Redlands.

The LUXE Collection program lists and showcases some of the finest properties available on the market, maximizing exposure of high-end luxury homes to qualified buyers across a variety of mediums and channels.

For the location of the office nearest you, please visit BDHomes.com. For the latest trends in Southern California real estate and community news, follow us on Facebook and Twitter @BDHSoCal.