

LUXE REPORT



COACHELLA VALLEY Q2 2016 LUXE REPORT

LUXE COLLECTION



*All reports are published July 2016, based on data available at the end of June 2016, except for the today stats. All reports presented are based on data supplied by the Desert AOR, CARETS, and Sandicor MLS. Neither the Association nor its MLS guarantees nor is in anyway responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity.

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LUXE  REPORT
COLLECTION

1M-1.499M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	95	78	86	▲ 21.8	▲ 10.5
AVERAGE SALE PRICE	1,225,200	1,216,400	1,225,900	▲ 0.7	▼ 0.1
AVERAGE DAYS ON MARKET	170	151	135	▲ 12.6	▲ 25.9
AVERAGE SP/AVERAGE LP	93.3%	93.9%	94.9%	▼ 0.6	▼ 1.7
AVERAGE PRICE PER SF	325.7	312	334.3	▲ 4.4	▼ 2.6
MONTHS TO SELL INVENTORY	11.4	16.2	11.2	▼ 29.6	▲ 1.8
LISTING INVENTORY	312	419	283	▼ 25.5	▲ 10.2

1.5M-1.999M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	30	45	50	▼ 33.3	▼ 40.0
AVERAGE SALE PRICE	1,664,900	1,713,000	1,699,200	▼ 2.8	▼ 2.0
AVERAGE DAYS ON MARKET	221	199	178	▲ 11.1	▲ 24.2
AVERAGE SP/AVERAGE LP	93.7%	96.4%	93.4%	▼ 2.8	▲ 0.3
AVERAGE PRICE PER SF	359.6	397.6	383	▼ 9.6	▼ 6.1
MONTHS TO SELL INVENTORY	18.9	14.1	10.7	▲ 34.0	▲ 76.6
LISTING INVENTORY	166	222	153	▼ 25.2	▲ 8.5

2M-2.499M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	19	11	16	▲ 72.7	▲ 18.8
AVERAGE SALE PRICE	2,188,100	2,161,800	2,179,100	▲ 1.2	▲ 0.4
AVERAGE DAYS ON MARKET	146	120	160	▲ 21.7	▼ 8.8
AVERAGE SP/AVERAGE LP	84.3%	94.2%	91.2%	▼ 10.5	▼ 7.6
AVERAGE PRICE PER SF	433.6	454.6	451.8	▼ 4.6	▼ 4.0
MONTHS TO SELL INVENTORY	16.6	29.7	12.4	▼ 44.1	▲ 33.9
LISTING INVENTORY	90	111	62	▼ 18.9	▲ 45.2

2.5M-2.999M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	7	6	8	▲ 16.7	▼ 12.5
AVERAGE SALE PRICE	2,713,700	2,679,700	2,640,600	▲ 2.0	▲ 2.8
AVERAGE DAYS ON MARKET	87	58	170	▲ 50.0	▼ 48.8
AVERAGE SP/AVERAGE LP	91.8%	93.6%	93.4%	▼ 1.9	▼ 1.7
AVERAGE PRICE PER SF	531.5	484.6	507.5	▲ 9.7	▲ 4.7
MONTHS TO SELL INVENTORY	28.9	41.2	21.6	▼ 29.9	▲ 33.8
LISTING INVENTORY	59	83	43	▼ 28.9	▲ 37.2

3M-3.999M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	9	4	5	▲ 125.0	▲ 80.0
AVERAGE SALE PRICE	3,466,100	3,468,800	3,293,800	▼ 0.1	▲ 5.2
AVERAGE DAYS ON MARKET	115	77	252	▲ 49.4	▼ 54.4
AVERAGE SP/AVERAGE LP	94.6%	93.5%	93.6%	▲ 1.2	▲ 1.1
AVERAGE PRICE PER SF	609.7	661.1	595.5	▼ 7.8	▲ 2.4
MONTHS TO SELL INVENTORY	25	58	38.6	▼ 56.9	▼ 35.2
LISTING INVENTORY	67	85	53	▼ 21.2	▲ 26.4

4M-4.999M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	0	0	4	0	▼ 100.0
AVERAGE SALE PRICE	0	0	4,506,300	0	▼ 100.0
AVERAGE DAYS ON MARKET	0	0	155	0	▼ 100.0
AVERAGE SP/AVERAGE LP	0%	0%	87.1%	0	▼ 100.0
AVERAGE PRICE PER SF	0	0	743.5	0	▼ 100.0
MONTHS TO SELL INVENTORY	0	0	24.8	0	▼ 100.0
LISTING INVENTORY	25	37	28	▼ 32.4	▼ 10.7

5M-5.999M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	1	1	1	0	0
AVERAGE SALE PRICE	5,750,000	5,200,000	5,625,000	▲ 10.6	▲ 2.2
AVERAGE DAYS ON MARKET	102	38	148	▲ 168.4	▼ 31.1
AVERAGE SP/AVERAGE LP	82.2%	94.5%	90.7%	▼ 13.0	▼ 9.4
AVERAGE PRICE PER SF	713.4	866.5	562.5	▼ 17.7	▲ 26.8
MONTHS TO SELL INVENTORY	54	63	25	▼ 14.3	▲ 116.0
LISTING INVENTORY	15	23	7	▼ 34.8	▲ 114.3

6M-6.999M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	1	0	2	0	▼ 50.0
AVERAGE SALE PRICE	6,550,000	0	6,350,000	0	▲ 3.1
AVERAGE DAYS ON MARKET	29	0	102	0	▼ 71.6
AVERAGE SP/AVERAGE LP	94.2%	0%	94.5%	0	▼ 0.3
AVERAGE PRICE PER SF	926.2	0	861.1	0	▲ 7.6
MONTHS TO SELL INVENTORY	30	0	19.5	0	▲ 53.8
LISTING INVENTORY	8	13	11	▼ 38.5	▼ 27.3

7M-7.999M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	0	1	1	▼ 100.0	▼ 100.0
AVERAGE SALE PRICE	0	7,300,000	7,950,000	▼ 100.0	▼ 100.0
AVERAGE DAYS ON MARKET	0	78	65	▼ 100.0	▼ 100.0
AVERAGE SP/AVERAGE LP	0%	89.1%	90.9%	▼ 100.0	▼ 100.0
AVERAGE PRICE PER SF	0	955.7	968.0	▼ 100.0	▼ 100.0
MONTHS TO SELL INVENTORY	0	21	18	▼ 100.0	▼ 100.0
LISTING INVENTORY	5	7	5	▼ 28.6	0

8M-8.999M SALES

	Q2 2016	Q1 2016	Q2 2015	Q %CHG	YR %CHG
UNITS SOLD	1	1	0	0	▲ 100.0
AVERAGE SALE PRICE	8,675,000	8,000,000	0	▲ 8.4	0
AVERAGE DAYS ON MARKET	18	47	0	▼ 61.7	0
AVERAGE SP/AVERAGE LP	100.0%	100.0%	0	0	0
AVERAGE PRICE PER SF	953.3	913.2	0	▲ 4.4	0
MONTHS TO SELL INVENTORY	10	8	0	▲ 25.0	0
LISTING INVENTORY	1	3	0	▼ 66.7	0

For statistics on the luxury market starting at \$9+M, please contact your local Bennion Deville Homes agent.

1M+ 10 YEAR HISTORY

